

Date: 26 July 2022 Ref: Company Code: 11843

The National Stock Exchange of India Limited	BSE Limited
Exchange Plaza, Bandra – Kurla Complex,	Phiroze Jeejeebhoy Tower
Bandra (E), Mumbai - 400051	Dalal Street, Mumbai – 400001

Kind Attn: Head - Listing Department / Dept of Corporate Communications

Sub: Press Release

Dear Sir / Madam

Please find enclosed a press release being issued in relation to the composite scheme of amalgamation and arrangement amongst KKR Capital Markets India Private Limited, Bee Finance Limited, KKR India Financial Services Limited and the Company and their respective shareholders *inter alia* involving the demerger of the Company's retail lending, SME lending, housing finance business and ancillary activities ("Demerged Undertaking") into KKR India Financial Services Limited ("Scheme") by the Hon'ble National Company Law Tribunal ("NCLT"), Mumbai Bench with effect from July 26, 2022.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully,

For InCred Financial Services Limited

Gajendra Thakur Company Secretary Encl: As above



## **InCred and KKR India Financial Services Complete Merger**

- Combined business will operate under the InCred Finance brand name, with a US\$600 million balance sheet and a ~US\$300 million equity base
- InCred Finance to be managed by Bhupinder Singh, Founder and CEO of InCred Group

**MUMBAI – July 26, 2022** – InCred and KKR today announced the conclusion of the strategic merger of InCred Financial Services Limited ("InCred Finance") and KKR India Financial Services Limited ("KIFS").

The closure of the transaction creates a leading Indian non-banking finance company with the enhanced resources to better meet the needs of retail borrowers and micro, small and medium enterprises ("MSMEs"). InCred Finance's combination with KIFS meaningfully adds to the equity base of InCred Finance and strengthens its ability to accelerate growth and gain market share in the retail and MSME lending space. The transaction further reaffirms the strength and quality of the retail lending platform built by InCred Finance, which has a sharp focus on strong risk-management and collections practices and incorporates innovative technology solutions to enhance operational efficiencies.

Commenting on the closure of the deal, **Bhupinder Singh, Founder and CEO of InCred Group**, said, "InCred Finance's business has emerged in great shape from the pandemic delivering top notch risk performance. The strategic partnership with KKR significantly accelerates our ability to deliver our class leading offerings at a large scale and to capitalise on the enormous credit opportunity in India."

Founded in 2016 by Bhupinder Singh, InCred Finance is a new age lending institution that spans online and offline models across consumer lending, small business lending and education finance. InCred has focused on building deep moats in the businesses it operates in with its loan book touching US\$500 million. With a CRISIL Rating of A/Watch Positive, InCred Finance is backed by marquee global and domestic investors such as INVESTCORP, OAKS, Moore Capital, Elevar Equity, Paragon Partners, Anshu Jain, Ranjan Pai, and Gaurav Dalmia, among others.

**Gaurav Trehan, Partner and CEO of KKR India**, added, "This merger combines the strengths of InCred Finance and KIFS to create a market-leading lending platform with the enhanced resources and expertise to meet the diverse funding needs of Indian customers. KKR is pleased to remain involved with the business as a strategic partner, and we look forward to embarking on this next phase alongside Bhupinder and the broader InCred Finance team."

InCred Finance is a strategic investment for KKR and is not a portfolio company in a KKR fund.

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## **About InCred**

InCred Group is a leading financial services firm with a presence in the areas of Financing, Investment Banking, Wealth Management, Asset Management and Institutional Equities. InCred Finance, the lending business of the group was founded in 2016 by Bhupinder Singh as a new-age, tech-and risk-analytics-focused lending institution. Its business verticals include Retail Lending, Small Business Lending and Education Finance. InCred's lending approach is based on the twin pillars of domain expertise and risk analytics with a cutting-edge tech architecture acting as the backbone for the firm's full suite of functions and processes. InCred's equity investors include INVESTCORP, OAKS, Moore Capital, Elevar Equity, Paragon Partners, Anshu Jain, Ranjan Pai, Gaurav Dalmia etc.

## **About KKR**

KKR is a leading global investment firm that offers alternative asset management as well as capital markets and insurance solutions. KKR aims to generate attractive investment returns by following a patient and disciplined investment approach, employing world-class people, and supporting growth in its portfolio companies and communities. KKR sponsors investment funds that invest in private equity, credit and real assets and has strategic partners that manage hedge funds. KKR's insurance subsidiaries offer retirement, life and reinsurance products



under the management of Global Atlantic Financial Group. References to KKR's investments may include the activities of its sponsored funds and insurance subsidiaries. For additional information about KKR & Co. Inc. (NYSE: KKR), please visit KKR's website at www.kkr.com and on Twitter @KKR\_Co.